



Tobias Binz
Senior Consultant

Contact Information

Telephone +41 44 500 56 20
Mobile +41 78 609 20 43
E-Mail tobias.binz@swiss-economics.ch

Area of Expertise

Tobias Binz is a Senior Consultant with Swiss Economics where he specializes in competition economics and quantitative modelling. His work focuses on the analysis of effects arising from mergers, horizontal and vertical agreements, as well as abuse of dominance. Tobias has worked on cases before the European Commission, various national competition authorities, and international litigation courts. He has experience across a broad range of sectors including retail, transport, manufacturing, telecommunications, health and the digital economy.

Before joining Swiss Economics, Tobias worked in the London office of a leading global economic consultancy. He started his career as an economist within the Swiss Price Surveillance office. He holds Master degrees from the Barcelona Graduate School of Economics and HEC Lausanne, as well as a Bachelor degree from the University of Zurich.

Work Experience (Selection)

2017 - Senior Consultant, Swiss Economics
2014 - 2017 Consultant, Oxera
2012 - 2013 Economist, Federal Price Surveillance

Education and Training (Selection)

2014 MSc in Specialized Economic Analysis of Competition and Market Regulation, Barcelona Graduate School of Economics
2011 MSc in Management, HEC Lausanne
2009 BA in Economics and Business Administration, University of Zurich

Skills and Competences

Languages

German Mother tongue
English Fluent
French Good knowledge

Social

Compelling and audience-oriented communication style; Team work in international environments.

Organizational

Project lead in fast-paced and result-oriented work environments; Line management; Business Strategy.

Technical

Industrial organization; Competition & regulatory economics; Econometrics

Computer

Stata, R, Microsoft Office Suite

Project Experience (Selection)

Mergers

2017 Advice and risk assessment for a financial services company relating to the acquisition of a competitor
2016 - 2017 Geographic market definition and analysis of local competition throughout a national competition authority's assessment of a merger in the waste management sector
2016 Assessment of coordinated and conglomerate effects for a telecom company's merger notification to the European Commission
2015 - 2016 Analysis of local competition and design of structural remedies during the European Commission's clearance of the Statoil/Shell merger in Denmark

Vertical and Horizontal Agreements

2016 Quantification of consumer harm from a Latin American cleaning products cartel
2015 - 2016 Quantification of damages to a car manufacturer from various supplier cartels
2014 Advice to a German public entity in relation to a follow-up damages claim regarding damages from the railway cartel
2014 Advice to an international transport network relating to efficiency justifications of horizontal agreements

Abuse of Dominance

- 2015 - 2016 Quantification of harm to Nationwide Airlines from South African Airways' anticompetitive loyalty rebates scheme
- 2016 Market definition for a prescription drug related to abuse of dominance allegations

Other

- 2017 Assessment of the impact on competition from state aid to regional airports
- 2016 - 2017 Advice to a price comparison website during the Competition and Market Authority's market study into digital comparison tools
- 2012 - 2014 Lobby work for the implementation of a pharmaceuticals reimbursement system that incentivizes stronger price competition in the off-patent sector